

FOR IMMEDIATE RELEASE

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Results of Survey on "Why am I reluctant to make a Will"

Survey reveals that the main reason why respondents are not writing their Wills is not knowing whom they can approach.

A recent survey done through an Internet Poll from 3 March to 26 March 2011, revealed that one in four respondents cite the reason for not writing their Will as not knowing whom they can approach. On the other hand, the taboo to discuss about death is no longer an obstacle. This is contrary to the popular assumption that Asian tends to avoid the topic of death due to the taboo reason.

The survey revelation on not knowing whom to approach is surprising because a keyword search for 'Will Writing' show up many law firms offering Will writing services.

According to Mr. Wilfred Ling, a professional estate planner, "Despite people knowing who are the Will writing service providers, they do not know whom they can trust and thus they do not know who to approach. A Will may be legally written correctly but it may not serve the intended purpose. Legally correct does not mean it is of any practical use," he continues.

It is of no surprise that a 38 years old married respondent said, "I cannot find a good adviser and lawyer who is willing, trustworthy and affordable."

REASONS WHY PARTICIPANTS ARE NOT WRITING THEIR WILLS

Reasons	Percentage
I do not know whom I can approach	25%
I have no spouse or children	23%
I cannot afford the fee	15%
I do not have much assets, Will is for the rich	14%
Procrastination / Inertia	8%
I am young, Will is for the aged	7%
Too busy	5%
Lack of knowledge	4%
I will not die so soon	3%
Undecided in the disposition	3%
Cannot find Executor or Trustee	2%
Unnecessary	2%
Cannot find legal guardian	2%
Concern over many revisions required	2%
DIY for simple Will	1.5%
Troublesome	1.5%
It is a taboo to talk about death	0.8%
Trust God will take care	0.8%
Who cares?	0.0%

About the Survey

The survey was done on 3 March to 26 March 2011 through Internet poll on the website www.wilfredling.com

A total of 130 individuals participated. Each participant was permitted to select more than 1 reason. Moreover, each participant was permitted to type in their reason if it is not listed as one of the option provided.

Observation: The top 5 reasons consist of 85% reasons cited.